



Welcome to our 2018-19 ski season. We have a number of options for our junior skiers this year:

“Team Buy” Program. (Now through December 2nd)

- Team equipment pricing is our wholesale price plus 10%. You can view and print the price list [here](#). By ordering early in the Team Buy program, skiers can save on equipment that they can use year after year.
- Parents and students can make team purchases at any time during store hours prior to December 2nd. We are open from 9:00 am until 7:00 pm seven days a week. Coaches are welcome to schedule a *Team Night* if they would like to assist parents in their purchase.
 - Our final team order will be placed December 3rd. Please be aware it can take 1-3 weeks for equipment to arrive--*Order early so kids can be ready when the snow flies.*
 - Team skis will be mounted at no charge. Poles will be cut to length at no charge. Basic ski prep (hot-wax) is available for \$10. Hot-boxing service is available for \$20.
 - Orders must be prepaid in full. There will be a 20% restocking fee for returned items.
 - This offer is available to team skiers and primary coaches only.
 - All orders are subject to stock on hand with our suppliers. Please be aware that, due to special pricing, Sunnyside cannot pull items out of regular stock if the supplier is out.

Season Rental Program

- Elementary-aged skiers can rent used equipment from our rental fleet and keep it for the duration of the season.
- Season rental period is from November-May. There is no deadline to enter this program, however availability will get tighter as the season goes on.

- Pricing:
 - Children’s no-wax touring skis with bindings (Lengths 110-160cm): \$50/season
 - Children’s skating skis with bindings (Lengths 115-150cm): \$75/season
 - Poles (all lengths): \$15/season
 - Children’s cross country boots: \$35/season

Season Lease Program:

- Any new in-stock equipment may be leased for the season at a 50% discount off of regular retail prices. At the end of the season (June 15) the equipment must either be returned, or purchased for the remaining balance of the regular retail price, as listed on the lease agreement. This program is generally a good deal for parents and kids ineligible for the Team Buy program.

In-Store Specials:

- We will have a selection of assorted new and used items in stock that will be specially priced for junior skiers. Make sure you swing by and see if there is anything that works for your skier.

Throughout the Season:

- Sunnyside will offer students and coaches a 20% discount on clothing and waxes, and a 5% discount on hard goods. Rentals, when necessary, will be available to kids at the half-day rate.

Wishing you a great ski season—

Susan Conner

